

Message Text

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PAGE 01 ACCRA 03913 180410Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----008880 181556Z /43
R 161433Z MAY 78
FM AMEMBASSY ACCRA
TO USDOC WASHDC
INFO SECSTATE WASHDC 3615

UNCLAS ACCRA 3913

E.O. 11652: N/A
TAGS: BEXP GH
SUBJECT: WTDR/FTI: MOUSTACHE DISCO LTD.

REF: USDOC 05588

1. GHANA
OFFICE USE: 2. 749 3. N/A 4. 01
5. MOUSTACHE DISCO LTD.
6. P.O. BOX 9665, AIRPORT; 74 INDEPENDENCE AVE.
7. ACCRA
8. CONTACT: MR. MARWAN CABBARA
9. TITLE: MANAGING DIRECTOR
10. PHONE: 26681 11. TELEX: 2196
12. CABLE: MOUSTACHE, ACCRA
13. ESTABL: 1974 14. EMPL: 70 15. SIZE: MEDIUM
16 REPUTATION: Y-SATISFACTORY 17. RPT DATE: 05/78
OFFICE USE: 18. N/A 19. N/A 20. N/A 21. N/A 22. N/A
23A. 58120/19 OPERATES COMBINATION RESTAURANT/GRILL,
23B. 58130/19 BAR AND DISCOTHEQUE, IN ADDITION TO
23C. 20118/35 IMP. W/SALE DIST. OF CANNED MEATS,
23D. 20200/35 BUTTER AND CHEESE AND ALLIED DAIRY
23E. 20620/35 PRODUCTS, GRANULATED SUGAR, AS WELL
23F. 20994/35 AS YEAST; OCCASIONALLY IMPORTS WINES,
23G. 20840/15 BRANDY AND DISTILLED LIQUOR FOR
23H. 20850/15 OWN USE AND FOR RESALE: ALSO INTERESTED IN
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23I. 35850/15F IMP. OF AIR CONDITIONERS AND REFRIG. EQUIPMENT
24. FOREIGN SALES: LOCAL ONLY
25. FINANCIAL REFS: BANK FOR HOUSING AND CONSTRUCTION, TUDU
BRANCH, P.O. BOX M-1, ACCRA; NATIONAL SAVINGS AND CREDIT BANK,
,IBERTY AVE., PRIVATE MAIL BAG, ACCRA.
26. TRADE REF: N/A
27. FOREIGN FIRMS REPRESENTED: NONE

28. POST EVALUATION: FIRM OPERATES A COMBINATION RESTAURANT/BAR AND DISCOTHEQUE IN A RESIDENTIAL SUBURB NEAR DOWNTOWN ACCRA, IN ADDITION TO IMPORTATION AND WHOLESALE DISTRIBUTION OF SELECTED FOOD ITEMS, ESPECIALLY CANNED MEATS, GRANULATED SUGAR AND YEAST. FIRM ALSO HAS PLANS AND GOVERNMENT APPROVAL FOR BUILDING AND DEVELOPING TOURIST RESORT IN ACCRA, INCLUDING 120-ROOM HOTEL. THE PROJECT ESTIMATED AROUND Cedis 3 MILLION (ABOUT \$2.6 MILLION) IS SCHEDULED FOR COMPLETION IN EARLY 1980, DEPENDING UPON AVAILABILITY OF BUILDING MATERIALS, SUCH AS CEMENT AND REINFORCING RODS WHICH ARE PRESENTLY IN SHORT SUPPLY. THE RESTAURANT ESTABLISHMENT, WHICH REPORTEDLY COST Cedis 1.5 MILLION (APPROX. \$1.3 MILLION), IS WELL-KNOWN AND PATRONIZED. THE CURRENT MANAGING DIRECTOR WHO IS ALSO THE MAJORITY STOCKHOLDER CLAIMS WIDE EXPERIENCE IN BUSINESS MANAGEMENT AND INTERNATIONAL TRADE SINCE 1961. HE IS A LEBANESE NATIONAL AND ALLEGEDLY HAS EXTENSIVE BUSINESS INTERESTS IN THE MIDDLE EAST AND OTHER COUNTRIES. HE HAS BEEN IN GHANA FOR PAST THREE YEARS AND APPEARS TO BE WELL KNOWN IN THE GHANAIAN BUSINESS COMMUNITY. A LOCAL BANKING REFERENCE CONSIDERS MOUSTACHE FINANCIALLY STRONG AND RELIABLE; WE RECOMMEND FIRM AS SUITABLE TRADE CONTACT FOR AMERICAN BUSINESSMEN. IT SHOULD BE NOTED, HOWEVER, THAT GHANA SUFFERS SEVERE FOREIGN EXCHANGE CONSTRAINT; IMPORT LICENSES AND LETTERS OF CREDIT ARE VERY DIFFICULT TO OBTAIN, EVEN FOR GOVERNMENT-CONTROLLED COMPANIES. REGARDLESS OF THEIR CREDIT RATING, FIRMS MUST REMIT UNDER LETTERS OF CREDIT, SINCE OTHERWISE THEY CANNOT USUALLY TRANSFER FUNDS ABROAD.

29. PREP: PETER A HENNISON APPR: ALLBERT L. GLAD. SMITH
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NNN

Message Attributes

Automatic Decaptioning: X
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Disposition Event:
Disposition History: n/a
Disposition Reason:
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ISecure: 1
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
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Review Withdrawn Fields: n/a
SAS ID: 2684189
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI: MOUSTACHE DISCO LTD.
TAGS: BEXP, GH
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/ad5dc19c-c288-dd11-92da-001cc4696bcc
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